



REALTOR UPDATE

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ATTENTION BROKERS AND MANAGERS:

Reminder: The Broker or manager of each office is the only REALTOR of an office who receives a hard copy of this "REALTOR Update". Please share the information contained in this "bulletin" with your agents at an office meeting or via voice communication. Agents receive the "Update" via e-mail only. Thank you.

COMMERCIAL MARKETING GROUP

On Thursday, January 17 from 11 a.m. – 12:30 p.m. the AAR Commercial/Investment Marketing Group invites all REALTORS to attend their informational session and marketing group followed by a no-host luncheon. The subject this month will be on "1031 Tax Deferred Exchange Update & Advanced Issues". Presented by Russell Marsan, Certified Exchange Specialist, National Sales Manager, Bayview Financial Exchange Services. You will learn most recent changes to 1031, reverse and built-to-suit exchanges, partnership issues and much more. FREE to REALTORS who are currently members in good standing and AAR Affiliate Members.

2008 ANNUAL DUES

Annual dues were mailed to every AAR member in November and were due on January 1. Pay your dues before January 31 to avoid a late fee of \$25. REALTOR membership will be terminated in February if dues are still delinquent.

BUMPER BOWLING

Rolling your way Saturday, February 9 at the Bahama Lanes in Pasadena. The AAR's annual family Bumper Bowling day! Refer to the attached flyer for details.

IMPORTANT NOTICE **New Listing Forms Required**

Due to the change of format of MRMLS, agents must use all new forms for listing input on Residential, Land, Income 1-4, Residential Lease and Mobile Homes properties. Copies of the forms are available at the AAR office or can be downloaded off of the MRMLS website or the AAR website at www.TheAAR.com Please discard all old forms immediately. Thank you!

TECH THURSDAY – "Panel of Experts"

Thursday, January 24, 9 – 10:30 a.m. AAR Tech Committee will present a class on website resources, photo shop, map search, e-mail and much more. FREE for AAR members and \$25 for non-members.

COMMERCIAL REAL ESTATE, INVESTMENT & DEVELOPMENT ANALYSIS SEMINAR

Tuesday, January 29 at AAR office. 9 – 12 noon is Introduction and Development Analysis for Residential and Commercial REALTORS. 1:30 – 4:30 p.m. is Applied Real Estate Investments. Instructor is Neil Osborne. Attend the class and receive an \$80 discount on commercial software. AAR Members - \$35 or \$60 for both classes. Non-members \$45 or \$75 for both classes. Refer to the attached flyer for more information.

FREE WINFORMS TRAINING **Wednesday, February 13, 2008**

Learn all about WINForms Introduction/Desktop and Online. WINForms Introduction and Desktop are from 9:30 a.m. – 12:30 noon and WINForms Online will be from 1:30 p.m. – 3:00 p.m. at the AAR office and is free to AAR members and \$25 for non-members. Reservations are required to insure the correct number of handouts. Bring your laptop if you have one. Attend one or both classes.

INTRODUCTION TO FIND OUT ABOUT e-PRO

e-PRO is only designation from N.A.R. that is done on-line to challenge, determine and recognize your technology proficiency. Friday, January 18 at the AAR office from 9 – 10:30 a.m.

ASSOCIATION OFFICE CLOSED

The AAR office will be closed on Monday, January 21, in observance of Martin Luther King Jr. Caravan deadline will be on Tuesday, January 22 at 10 a.m. for the MLS Caravan Meeting on Wednesday, January 23.

SUPRA NEWS

Having trouble updating your key? Questions about functions? Call Supra support with your questions at 1(877) 699-6787.

FREE SUPRA AND SMARTPHONES TRAINING
Friday, February 1, 2008

From 10:00 a.m. – 12 noon learn about the smartphone, the all in-one business tool. Thinking of getting a Palm? See what it can do for you, which model is best suited for your use, the difference between the Palm OS and Windows mobile, how to use your smartphone to full advantage and much more. At the AAR office, FREE to AAR members. Make your reservation today!

OnlineEd – A NEW AAR MEMBER BENEFIT

OnlineEd provides the AAR members with a discount for their education. OnlineEd offers continuing education, license training and career development courses completely online. They enjoy a 98% approval rating from their students as well as the many real estate schools and community colleges that use their material. The California Department of Real Estate and other State jurisdictions have called them on numerous occasions to tell them that they have some of the very best material available. Log on to the AAR website, the link will be located on the left side under pay your dues Online. Click on the link and view all the quality courses available to you at a discount price.

BECOME A PEPSTER

The AAR Annual dues billing will soon be sent out to all current members. Pay \$99 on the REALTOR Action Fund with your annual dues and you will be included in all the PEPster events for 2008. It's just that easy. Free informative luncheons, meet and greet city officials, state legislators and other prominent leaders for a minimal amount of just \$99 per year. In addition, if you make your 2008 contribution before January 31, your name will be entered into a contest to win one of two free trips to Sacramento in June for the California Association of REALTORS Legislative Day. There you will visit the Capital, meet face to face with our state legislators and enjoy the company of your fellow REALTORS. Become a PEPster in 2008!

C.A.R. RESIDENTIAL PURCHASE AGREEMENT AND ADDENDUMS CLASS
Thursday, February 14, 2008

Reserve your place today by signing up on-line or faxing a flyer to the AAR office for the free C.A.R. Residential Purchase Agreement and Addendums class with Gov Hutchinson, General Counsel with the California Association of REALTORS from 10 – 12 noon at the Masonic Center, 50 W. Duarte Rd. in Arcadia. Presented by the AAR Education Committee, this class will present the newest updates to the C.A.R. contracts and disclosures. Plan to attend! Refer to the attached flyer for details. \$10 for AAR members and \$20 for non-members.

FREE PROFESSIONAL STANDARDS TRAINING

Learn the in's and out's of the grievance and professional standards process. What happens when you file a complaint regarding a violation of the code of ethics or arbitration, what and who is involved in the process, etc. This is valuable information for every Broker or Manager or member at large. Call the AAR office to register @ 446-2115.

AAR TECH AND BUSINESS EXPO

Save the date...Tuesday, April 22, 2008 for the AAR's 12th Annual Tech and Business Expo to be held at the Santa Anita Race Track. Contracts for exhibitors are now available. More details to follow.

AND THE WINNERS ARE...

Adel McLellan, Century 21 Earll, won the \$100 gift card, Linda Vidov, Century 21 Adams & Barnes, won the \$75 gift card and Scott Lisbon, Baldwin Real Estate Services, won the \$50 gift card. Congratulations to all the winners who paid their annual REALTOR dues before December 31 and had their names entered into the contest. A total of 945 REALTORS paid their dues before the December 31st deadline.

