

# Patsy Ma

## President

Patsy Ma, MBA, CCIM, CRRP, CRX, CLS is president and founder of BP International, Inc., bringing to her clients a wealth of expertise and experience.

With a Bachelor of Science (BS) degree from the University of Southern California and a Master of Business Administration (MBA) from Loyola Marymount University, Patsy developed her business savvy securing exclusive agency contracts from United States manufacturers and marketing their products in the Far East.

In 1983, she entered the world of commercial real estate, securing a position as Leasing Agent for a major shopping center developer. By 1985, Patsy was promoted to Director of Leasing for the company, responsible for hiring and training in-house leasing agents for shopping centers throughout Los Angeles and Orange County. Her previous overseas experience proved vital, as she successfully marketed the company's shopping center portfolio to buyers throughout Hong Kong, Singapore and Malaysia. In just one year, Patsy was promoted to Special Projects Development, interfacing with architects and city officials, and supervising construction, leasing, finance packaging and marketing.

By 1988, Patsy had stepped out on her own, founding BP International, Inc., what is now a leading commercial real estate brokerage firm specializing in professional services for commercial property owners and investors throughout Southern California. With a strong portfolio that includes some of the region's premiere shopping centers, medical centers and office buildings. BP International, Inc. provides professional service in leasing, investment sales, asset management and property management.

Patsy takes pride in managing commercial projects for corporations, financial institutions and individual investors; handling investment sales; providing real estate advisory services for property owners and working with financial institutions on troubled assets. BP International's professional and targeted marketing system has impressed countless clients in all spectrum of Commercial Real Estate.

A published author and active member of the commercial real estate brokerage community, Patsy is a Certified Commercial Investment Member (CCIM) of the Commercial Investment Real Estate Institute, a designation less than five percent of brokers have achieved. She holds the prestigious designation as Certified Retail Real Estate Professional (CRRP), Certified Retail Property Executive (CRX) and Certified Leasing Specialist (CLS) from the International Council of Shopping Centers (ICSC), and was named a 2011, 2012, 2014, 2015, 2016, 2017, and 2018 CoStar Power Broker by CoStar Group (NASDAQ: CSGP), commercial real estate's leading independent research firm, among many other honors.

